# News release



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# Production of Alfa Laval PureBallast 3 systems remains strong under exceptional circumstances

Aalborg, Denmark, is the production site for Alfa Laval PureBallast 3 ballast water treatment systems. Having quickly adapted to the ongoing COVID-19 pandemic and lockdown measures from the Danish government, the factory continues to meet global production demands – and has even surpassed expectations.

"While the world has slowed down, the implementation of the ballast water management convention remains unchanged," says Peter Sahlén, Head of Alfa Laval PureBallast. "We simply must continue meeting our customers' needs, regardless of the obstacles."

Considering that PureBallast 3 has a leading market position and many orders outstanding, those obstacles have been large indeed. The Aalborg facility normally bustles with manufacturing teams, customers, class society representatives and visitors. Nevertheless, Alfa Laval is securing customer deliveries, even with far fewer people on the factory floor.

# Working together while keeping apart

Alfa Laval's approach has been a combination of rapid response and innovative thinking. The company took swift action to implement protective measures for employees, but also to secure components and materials that would be needed in the coming months. When the Danish government imposed a strict lockdown on 11 March, the factory in Aalborg was well prepared.

"We moved quickly from two shifts to three shifts, working in smaller teams that can easily maintain a safe distance," says Søren Nord Larsen, who manages the factory in Aalborg. "There's no contact between shifts. So, if one of our workers should be infected, we can lift the entire shift out without impacting the others or any customer deliveries."

Even meals and breaks are taken individually, at different times. Tools are carefully handled and disinfected regularly, and support functions like purchasing and production planning are managed digitally to the greatest extent possible.

"It's tough to change so quickly and dramatically, but colleagues have really taken the situation with a positive attitude and adapted to the new routines," says Larsen. "Many come with their own ideas for improving things, because everyone wants this to happen for our customers."

# **Record production despite the changes**

The success of these efforts is undeniable, especially as Alfa Laval has managed to increase production during the same period. "We've proven that this can be done, and we're not simply maintaining the status quo," says Larsen. "In March we set a record of 400 systems produced for the quarter, and our deliveries for the quarter were yet another all-time high."

For Peter Sahlén, the high productivity in Aalborg builds on Alfa Laval's long-term planning. "We've made extensive preparations for ramp-up in the last two years, and that readiness has served us well in this unusual situation," Sahlén says. "We already had a systematic overview and allocated resources, which made it easier to recalibrate. Together with our customers we will make it through this situation – and our production will be even stronger on the other side."

To learn more about Alfa Laval PureBallast 3 and Alfa Laval's approach to ballast water treatment, please visit: <u>www.alfalaval.com/pureballast</u>

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#### Editor's notes

# About Alfa Laval PureBallast

PureBallast, which was the first commercially available ballast water treatment solution, is a chemical-free technology sold and serviced by Alfa Laval. A vital component of PureBallast is the enhanced UV reactor, which was developed jointly by Alfa Laval and Wallenius Water based on Wallenius Water technology. All PureBallast systems are available with both IMO and U.S. Coast Guard type approvals.

#### This is Alfa Laval

Alfa Laval is active in the areas of Energy, Marine, and Food & Water, offering its expertise, products, and service to a wide range of industries in some 100 countries. The company is committed to optimizing processes, creating responsible growth, and driving progress – always going the extra mile to support customers in achieving their business goals and sustainability targets.

Alfa Laval's innovative technologies are dedicated to purifying, refining, and reusing materials, promoting more responsible use of natural resources. They contribute to improved energy efficiency and heat recovery, better water treatment, and reduced emissions. Thereby, Alfa Laval is not only accelerating success for its customers, but also for people and the planet. Making the world better, every day. It's all about *Advancing better*<sup>™</sup>.

Alfa Laval has 17,500 employees. Annual sales in 2019 were SEK 46.5 billion (approx. EUR 4.4 billion). The company is listed on Nasdaq OMX.

#### www.alfalaval.com